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## Contemplating Conversion

### Profitable Organic Arable Systems

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#### Issues

- Livestock infrastructure costs are a barrier to conversion by arable farmers
  - Rejection by the organic movement
  - Are stockless (or stock-free) organic systems technically and financially viable?
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### Why Stockless Organic System?

- Not feasible to introduce livestock
- Infrastructure costs prohibitive
  - Fencing
  - Water
  - Machinery
  - Skilled Labour

#### **BUT**

Increasing demand for organic feed



### Research Challenges

- Rejection by the organic movement
- Long-term nature – minimum 3 rotations
- Implications for:-
  - weed control
  - soil organic matter
  - nutrients



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### Farmer Challenges

- Conversion
- Rotation
- Maintaining soil nutrient status
- Weed control
- Pest control
- Economic returns



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### Conversion

- Strategies, influences, rotation, financial and physical performance
  - OELS
  - Income generating fertility building
  - In-conversion crops
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### **Rotation**

- Short term gain – long term pain
- Cutting regimes
- Optimum site & soil specific



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### **Maintaining Soil Nutrient Status**

- Weak experimental evidence
  - Maximise N fixation and retention
  - Green waste
  - Soil microbial activity
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### Weed Control

- Stale seed bed
- Seed rate variety
- Photo control
- Inter-row cultivation
- Harrow comb weeding
- Catch crops



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### Pests & Diseases

- Rotation
  - Variety
  - Mixtures
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### Economic

No (low) income from fertility building phase of the rotation

Versus

Overhead and infrastructure costs of the livestock enterprise

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### Experimental Evidence

- Co-operative Farms (Dr Alastair Leake)
  - Systems compared 1989-1996
  - Mixed organic/alternate husbandry
  - Stockless all arable
  - Horticulture soft fruit & vegetables
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|                     | 1989-1996              |                       |
|---------------------|------------------------|-----------------------|
|                     | Including AAPS<br>£/ha | Including OAS<br>£/ha |
| Stockless Organic   | 473                    | 656                   |
| Mixed Organic       | 365                    | 514                   |
| Conventional Arable | 482                    | 482                   |



Winter wheat yields 1989-1996 (t/ha)

|         | Mixed Farming | All-Arable |
|---------|---------------|------------|
| 1990    | 2.96          | -          |
| 1991    | 4.69          | 4.69       |
| 1992    | 4.07          | 5.43       |
| 1993    | 2.84          | 4.94       |
| 1994    | 5.23          | 4.79       |
| 1995    | -             | 4.03       |
| 1996    | 5.20          | 7.96       |
| Average | 4.16          | 5.31       |



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### Observations

- In conversion crops performed poorly
- Grain legumes important to the arable rotation
- Oats for weed control and low fertility
- No significant pest or disease problems
- No short term evidence of nutrient depletion
- Mycorrhizal communities better developed
- Nitrate level in drainflows increased



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### Trial Summary

- Long term viability not fully tested
  - Short/medium term returns improved
  - Pests and disease insignificant
  - Weeds a major challenge
  - First class management required
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### Experimental Evidence

- Terrington and EFRC
  - No evidence of declining yield
  - Yields equivalent or greater than organic average
  - Pests and diseases no problem
  - Perennial weeds significant problem
  - Red clover 275 kg N per Ha
  - Terrington stockless out performed conventional



### Current Economics

|                 | Stockless<br>£ | Mainly Arable<br>£ | Variance<br>£ |
|-----------------|----------------|--------------------|---------------|
| Standard Data   | 57,480         | 84,384             | (26,904)      |
| Whole Farm 2007 | 67,184         | 108,002            | (40,818)      |
| Whole Farm 2004 | 67,598         | 114,000            | (46,402)      |
| Whole Farm 2001 | 98,281         | 136,500            | (38,219)      |

Source: Lampkin, 2007



### Current Economics

|                              |            | £/ha       | £/acre     |
|------------------------------|------------|------------|------------|
| Non Organic Rotation         | Average GM | <u>509</u> | <u>206</u> |
| Stockless Organic Rotation   | Average GM | 417        | 169        |
| OELS Premium                 |            | 30         | 12         |
| Organic Rotation Margin      |            | <u>447</u> | <u>181</u> |
| Plus OELS Conversion payment | Average    | <u>70</u>  | <u>28</u>  |
| Total Organic GM             |            | <u>517</u> | <u>209</u> |

Note: Organic reduced overheads only cropping 60% of the land area



### Factors to Consider

- Future non organic wheat prices
- Increased fuel and fertilizer costs
- Demand for organic products



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## Conclusion

- Demand for organic products increasing
- Insufficient feed grains to support the expanding livestock sector
- Stockless systems technically and financially feasible providing overheads controlled